# **Unlock the Power of RCS** Messaging

with



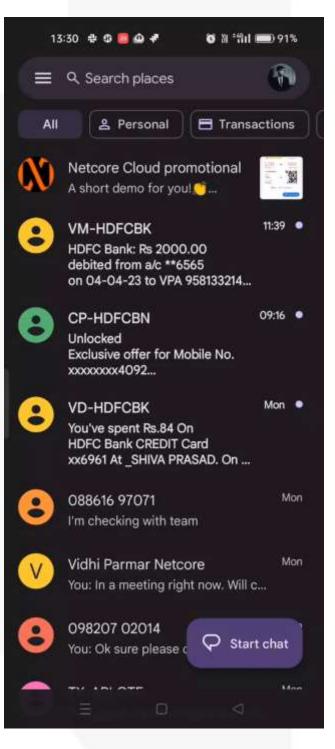
## **Attention "fatigue"- The challenge**

Consumers are exposed to over 20,000 brands a day And

With substantial decrease in the attention span of a human



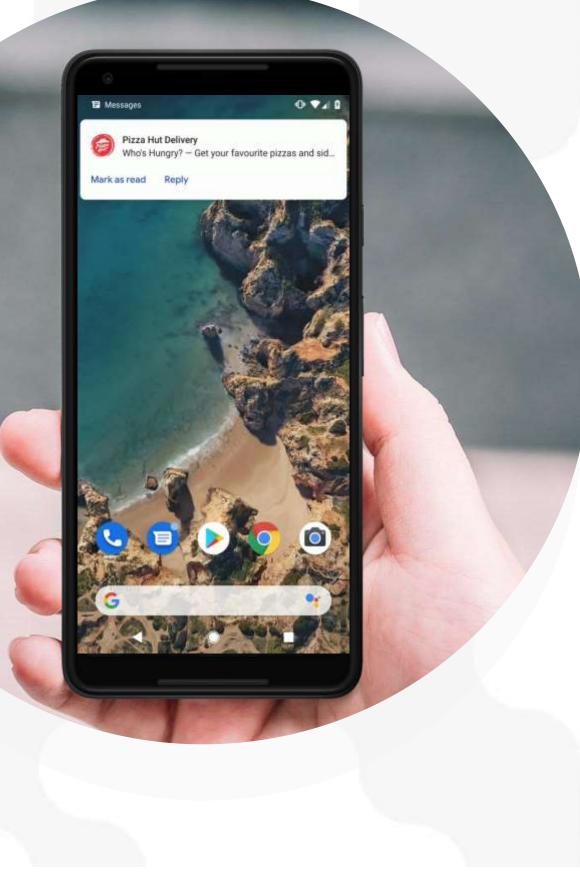
### Leading to market clutter and no recalls!



# Customers want a two-way dialogue with businesses

Personalized Contextual Interactive





# **Evolved messaging-** From basic SMS to Rich engaging messages

- Limit of 160 characters •
- One way conversation •
- No link previews or • visibility
- No personal branding •
- No rich media
- No read receipts •
- No interactive CTAs •

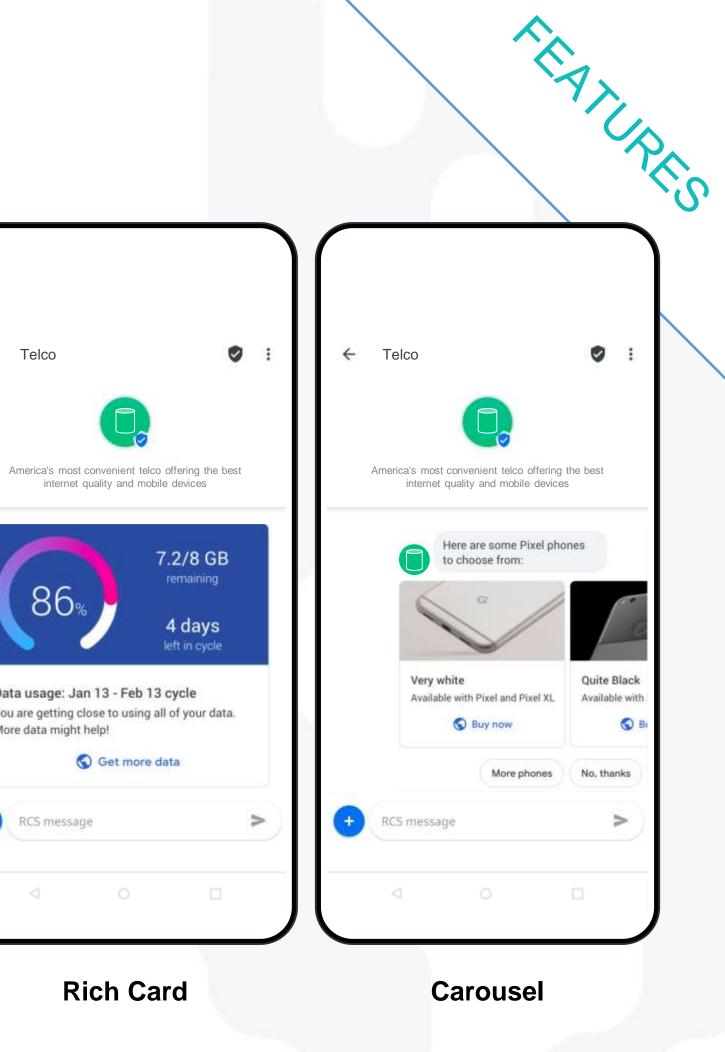
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	21354	G	Messages	۹ 🎲
		6	BankBazaar	24 min
2	Hi Jean, we're ready for your		An Offer From RBL Bank	
2	check-in at 3p today!	0	JM-HDFCBN	Sat
	We've upgraded your room to this		Dear Ishita, Get Assured Casi	hBack with HDFC Ban
	superior room with sea view:	0	JD-GIVACO	Sat
	hotelR.com/booking32648/	e	JUST IN: Explore GIVA's newe	est silver rings - Get t
		- Without and	. Bigbasket	Fri
		Constant of the second s	<ul> <li>Cheering for India as we play</li> </ul>	Pakistan today?
			HDFC Bank	5 Oct
			Ishita, Your HDFC Bank Exclu	sive offer has arrive
			JM-HDFCBK	30 Sept
			Pay your way and Save Rs. 12	000 in a year on
			AD-iPaytm	30 Sept
			OTP is 186455 for Paytm Logi	n to pay IRCTC U
		PORTAL	Porter	30 Sept
			Swift deliveries for small goo	ds!
			VM-HLTHNS	12 Sept
		0	Dear Ishita	
		C	HDFC Bank	27 Aug
			Hey Ishita	
			BV-INPOST	20 Jun
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- Can go up to 2000 characters
- Conversational messaging
- Verified branding
- Rich media including images, videos, GIFs, Carousels
- Read receipts
- Suggested replies
- Smart CTA (Buttons)- Dial, URL, Suggested replies

#### Messages R

Growing Tree Bank 🥏 :	← Growing Tree Bank	<b>Ø</b> :	← Growing Tree Bank	<b>9</b> :
	2		2	
nerica's most convenient bank offering checking, mortgage loans, and credit cards	America's most convenient bank offerin mortgage loans, and credit car	g checking, da	America's most convenient bank offe mortgage loans, and credit	ering checking, cards
2:03 PM Hi Hillary. You can now securely manage your bank account over messaging. Here's what I can help you with. Now Account balance Recent activity	2:26 PM Call customer support for more with your issue. Now	help	3:51 PM Visit us online for more inform Now	nation. rowing Tree Bank
RCS message	+ RCS message	>	+ RCS message	>
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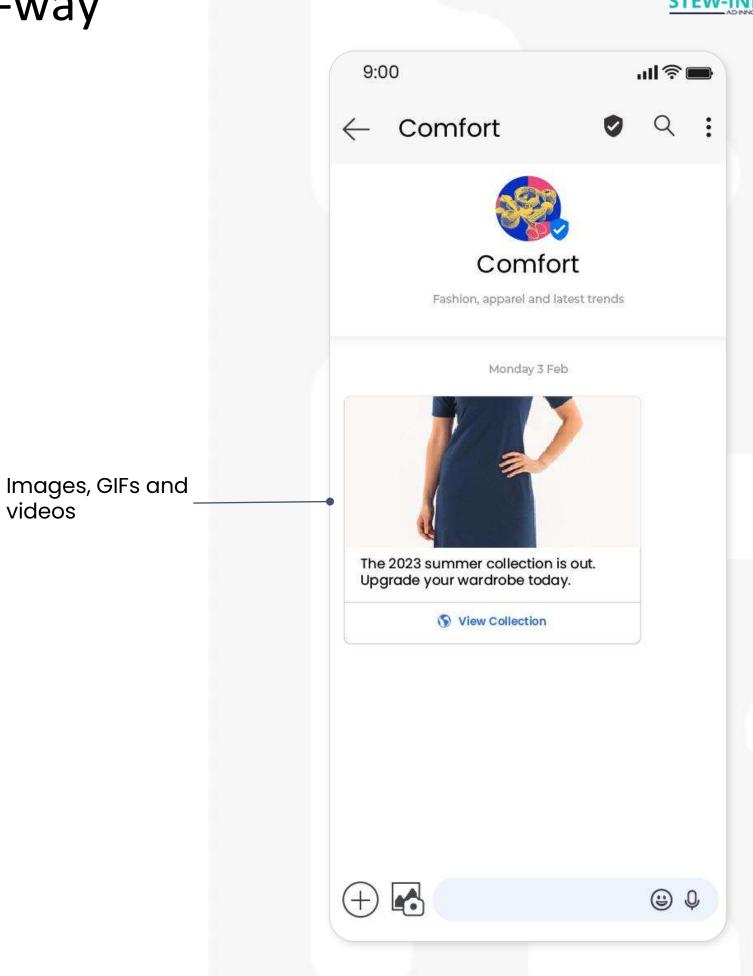
**Single Rich Message** is an A2P (business initiated) message with rich elements or text more than 160 characters (up to 2000 characters if using a template)

#### Examples

- Promotions and new launches
- Upsell and cross-sell messages •
- Informational videos •
- How-to guides •
- Product brochures

videos





### **A2P Conversation:** Business Initiated, Two-Way

An A2P message (Simple Message or Single Rich Message) becomes an A2P Conversation when a user replies within 24 hours of the message.

#### Examples

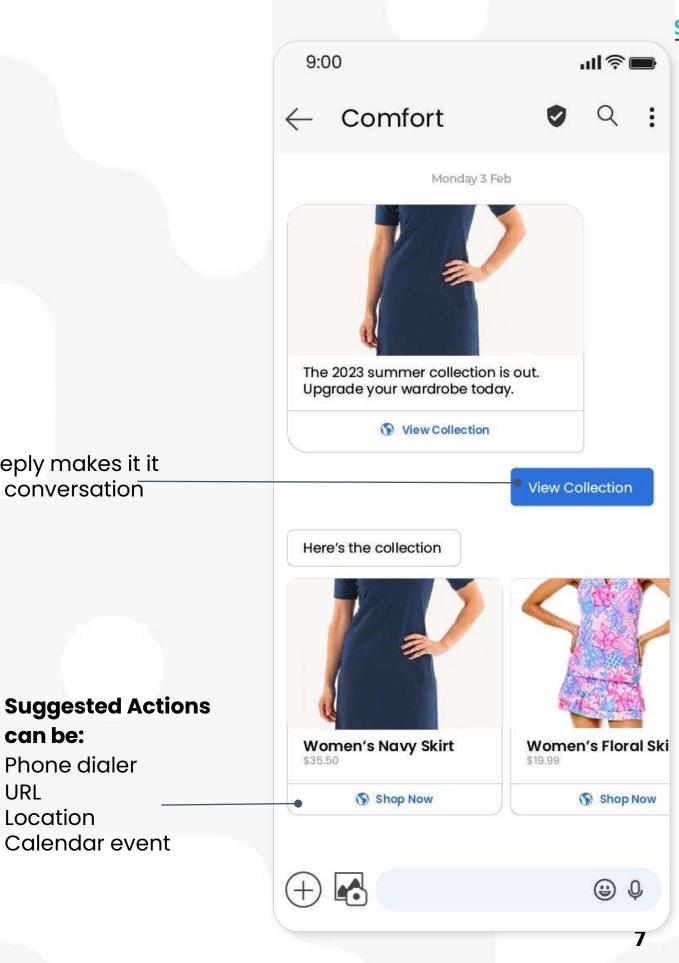
- **Product queries** •
- Assisted commerce •
- Post purchase concerns •
- Appointment rescheduling •
- **Returns and refunds** •
- Account changes •
- High involvement purchases •

User reply makes it it a A2P conversation

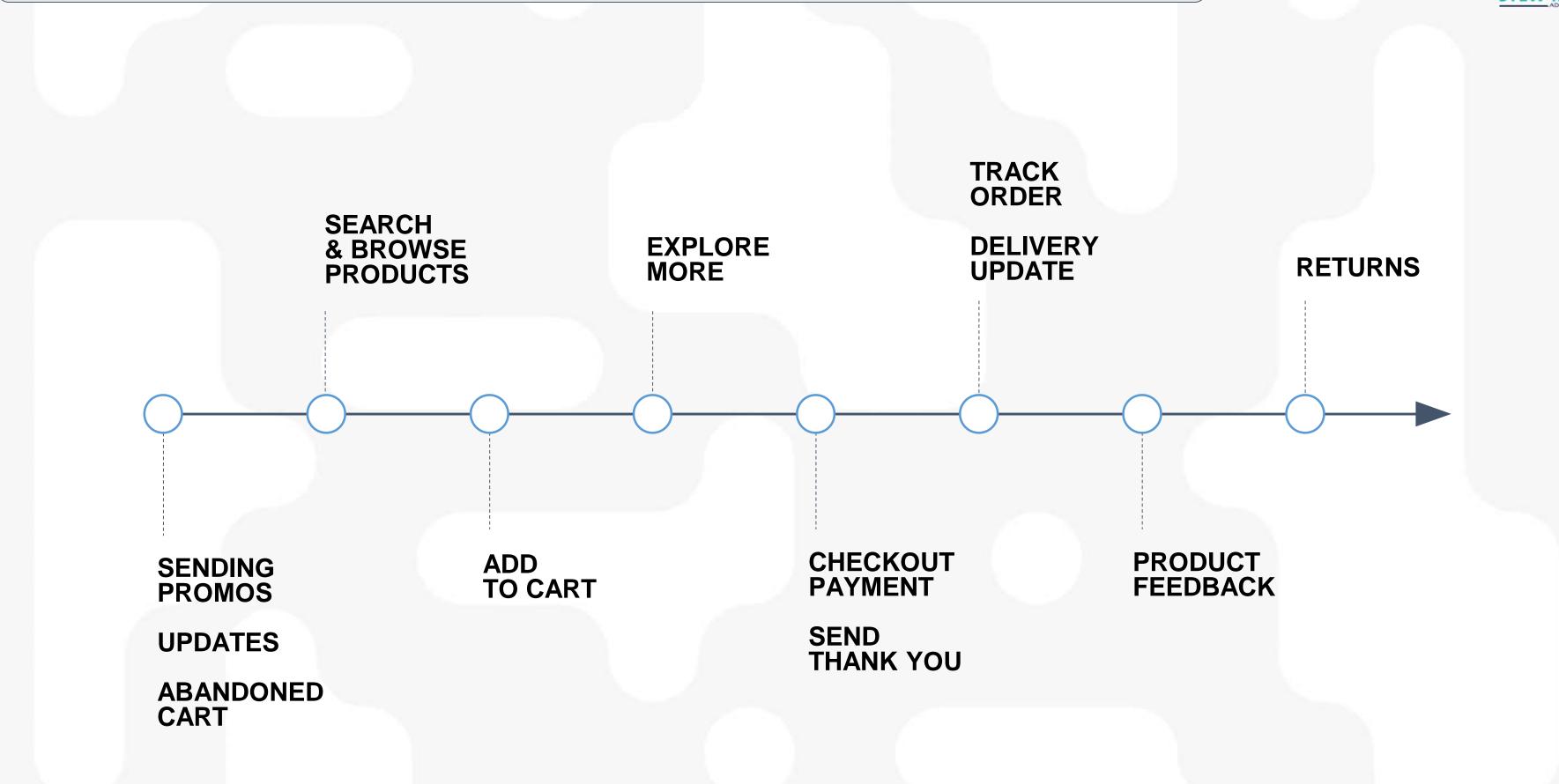
can be:

URL Location



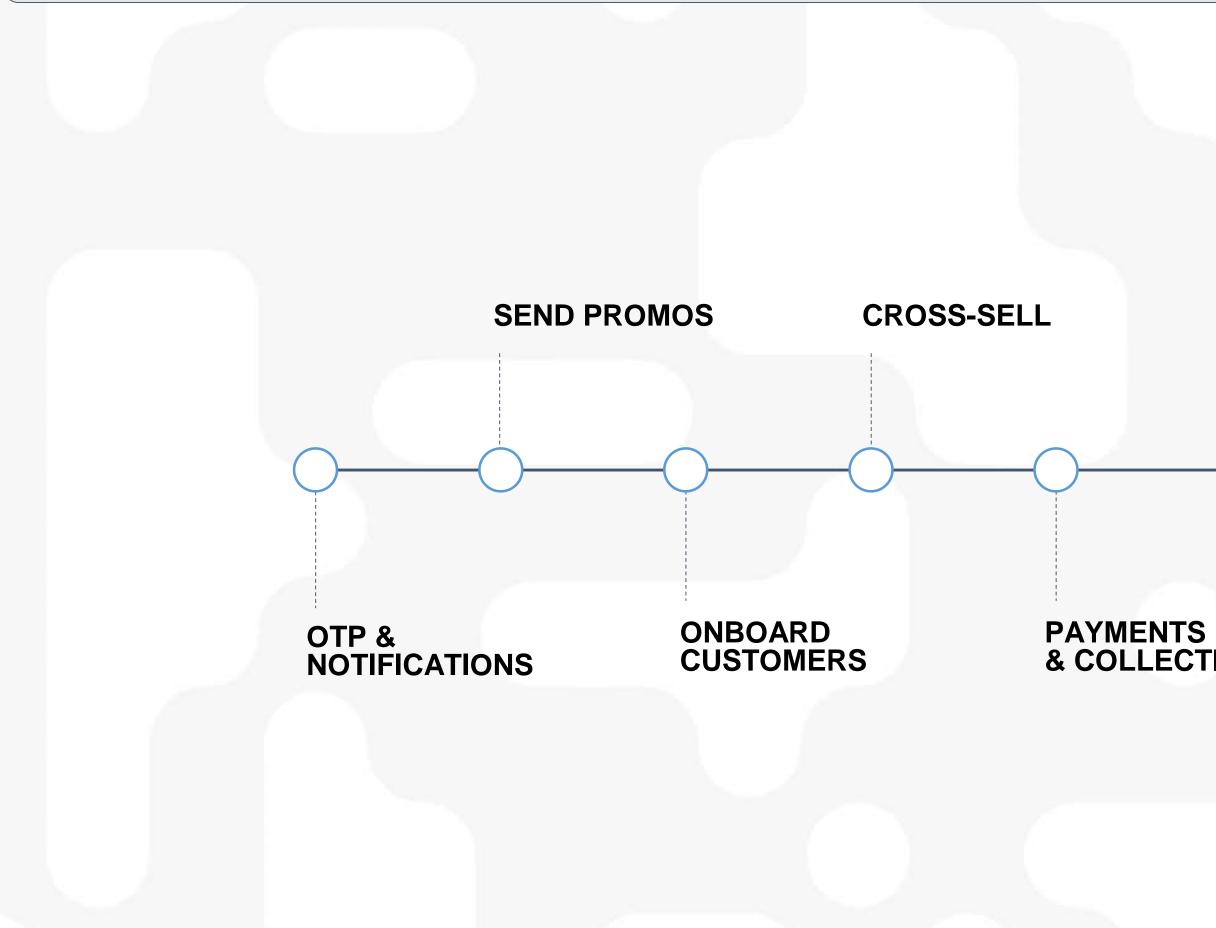


### **RETAIL EXAMPLES**





### **FINSERV EXAMPLES**

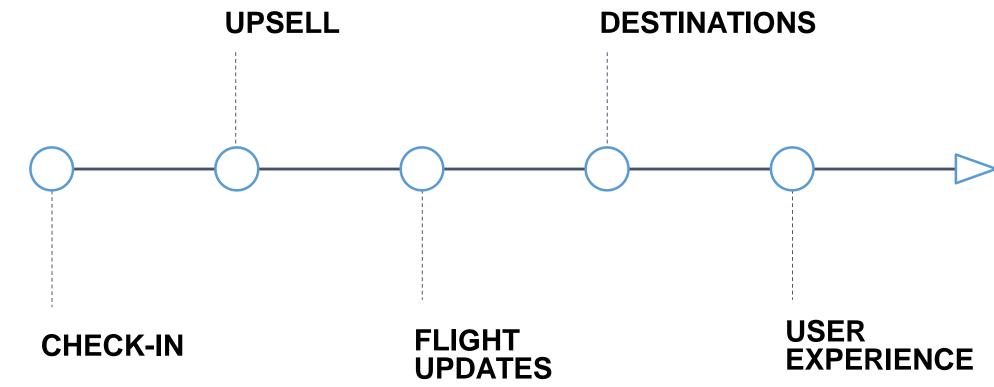




## PRODUCT FEEDBACK

## & COLLECTIONS

### **TRAVEL EXAMPLES**







### MyTeam11 achieves 8X more conversions through Google RCS than a similar SMS campaign

#### **Objective:**

MyTeam11 wanted to reach to maximum customers during IPL, have a better • conversion and use an alternative channel to WhatsApp

#### Solution:

- RCS was used as a preferred channel for communication as the responsiveness was likely to be higher compared to SMS or email.
- Clear CTA was shared with the customer (make teams) •
- Rich media and interactive messaging was used to help grab customers' • attention and deliver enhanced experience

#### **Results:**

- Myteam11 was able to convert 8 times more customers through RCS • campaign than from a similar SMS campaign
- Myteam11 was able to convert 16.56% customers out of the total sent messages

### 8X more

### conversions

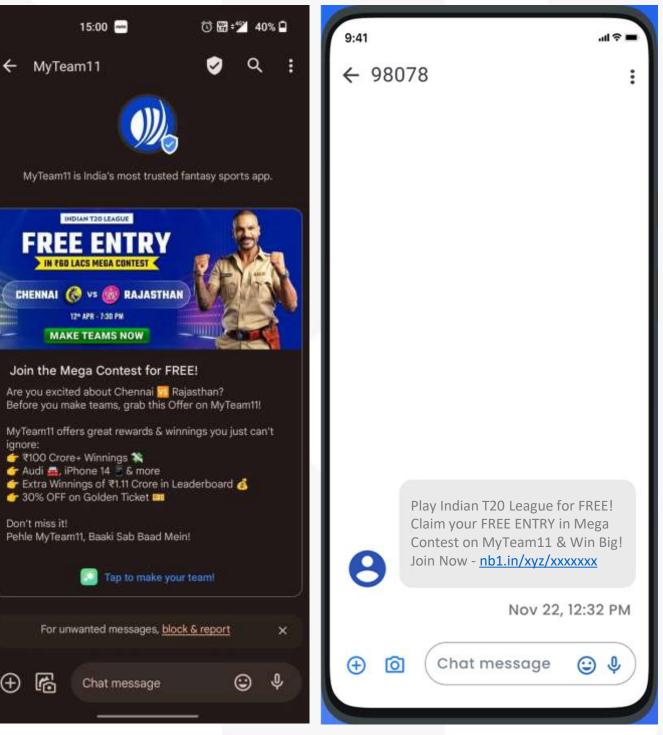
than a similar SMS campaign

### 16.56%

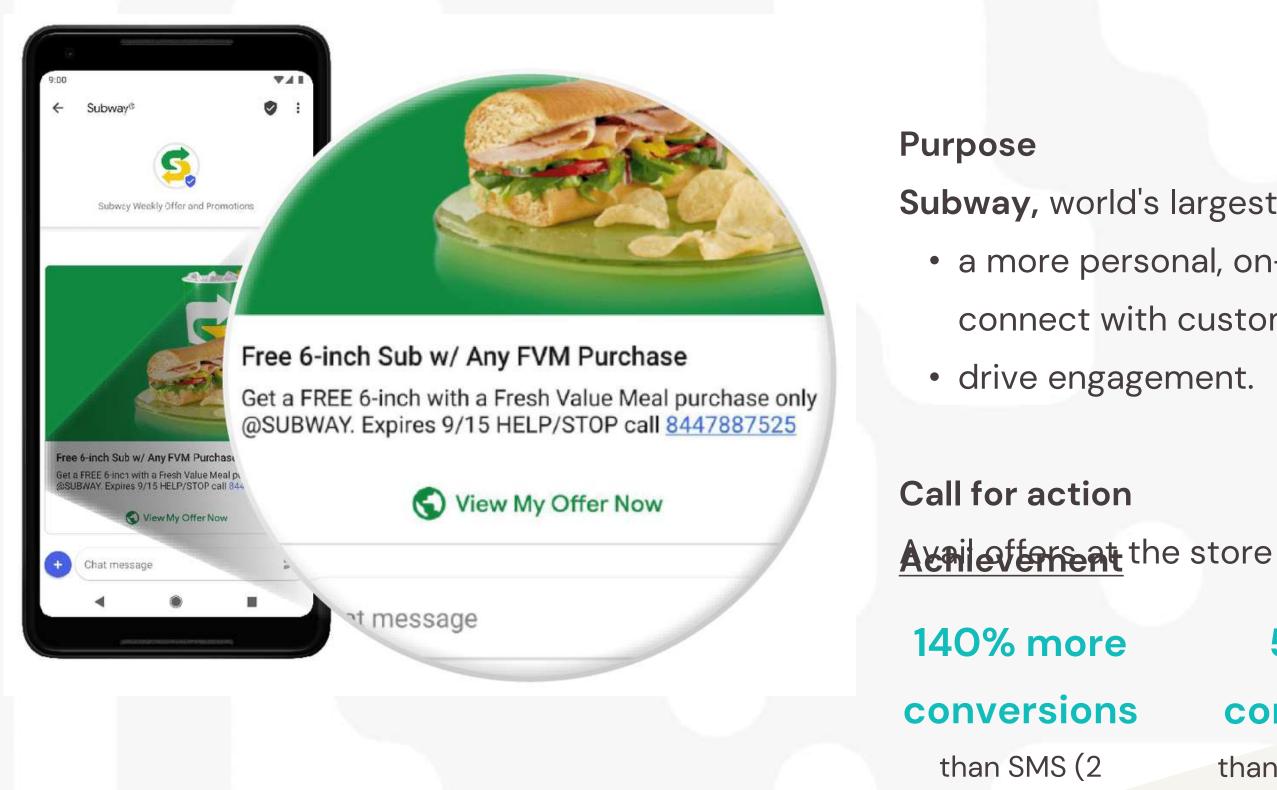
### conversions

Over total messages sent





## Success story- Retail- Subway



sandwich deal)



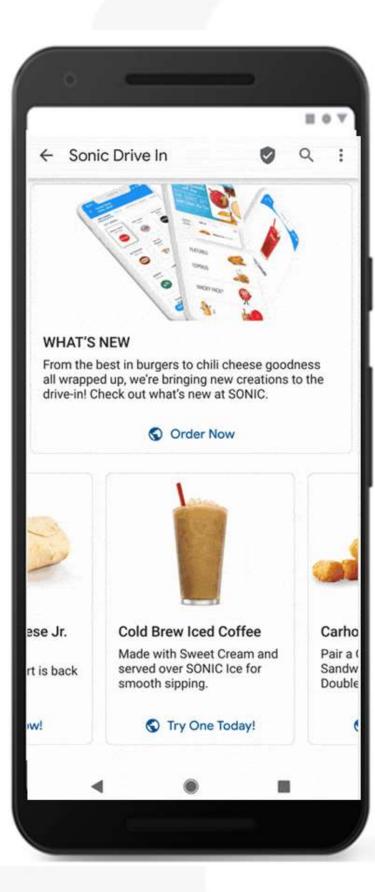
Subway, world's largest restaurant chain wanted • a more personal, on-brand, interactive way to connect with customers and

### 51% more

### conversations

than SMS (meal deal)

## Success story- Retail- Sonic



Purpose Sonic, a chain of fast-food drive-in restaurants, launched RCS to drive "order ahead" pickup orders through their app

### **Call for action**

Place an "order ahead" pickup order through their mobile app. When a customer selected a product, they were directed to the Sonic app, where they could put it into the basket and place the order. If they didn't have the app, **Activiewement** mpted to download it.

### 5X downloaded app

than those who received MMS campaign



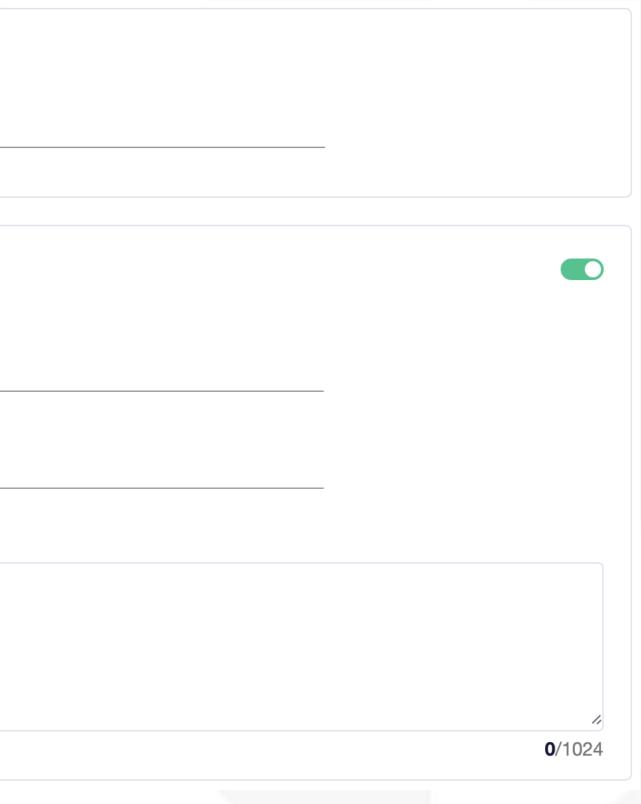
# Heightened customer success through Netcore's rich capabilities



## Schedule RCS campaigns with SMS Failover

Setup	Content
Campaign name *	Enter template name *
Please enter a campaign name	
Add tags	
	SMS Fallback
Audience	Enter sender id
Upload the phone number list *	
Please ensure that your uploaded file includes mobile numbers with the country code in the first column, followed by any variables if applicable. To ensure that your file is formatted correctly, you can download a sample file by clicking <u>here</u> .	Enter DLT template ID
	Body text*
Drop your CSV file here or browse	
Formats .csv maximum file size: 20MB	





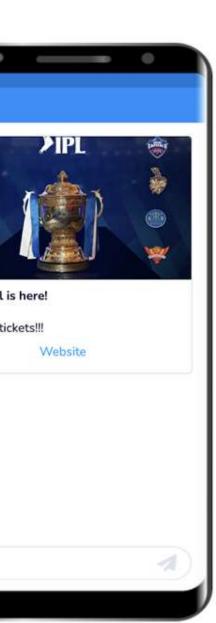
## **Template Management**

Create RCS template

ich card standalone						Preview
elect card orientation * /ertical	•	Select card alignment * Short			• .	
Select an image/video 🚺 <ul> <li>Upload</li> <li>Upload from Upload</li> </ul>	JRL					
IPL Images.jpeg			Change File	Ũ		
WC Final is here!						
				18	/200	
+ ADD VARIABLE						
escription * Grab your tickets!!!					1.	
				20/2	2000	



#### SAVE & SEND FOR APPROVAL



#### **Key Features**

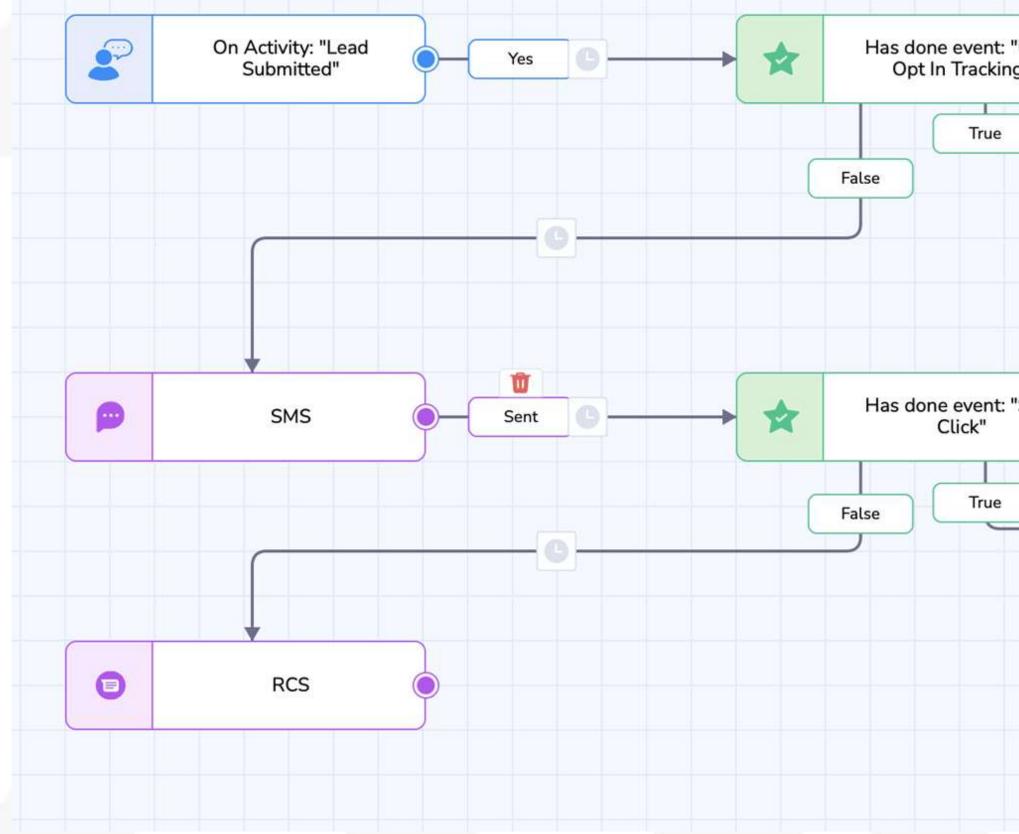
Seamless Template Creation:

- Design simple text templates, captivating rich card standalone templates, and interactive rich card carousel templates.
- Craft visually appealing and engaging messages tailored to your specific communication needs.

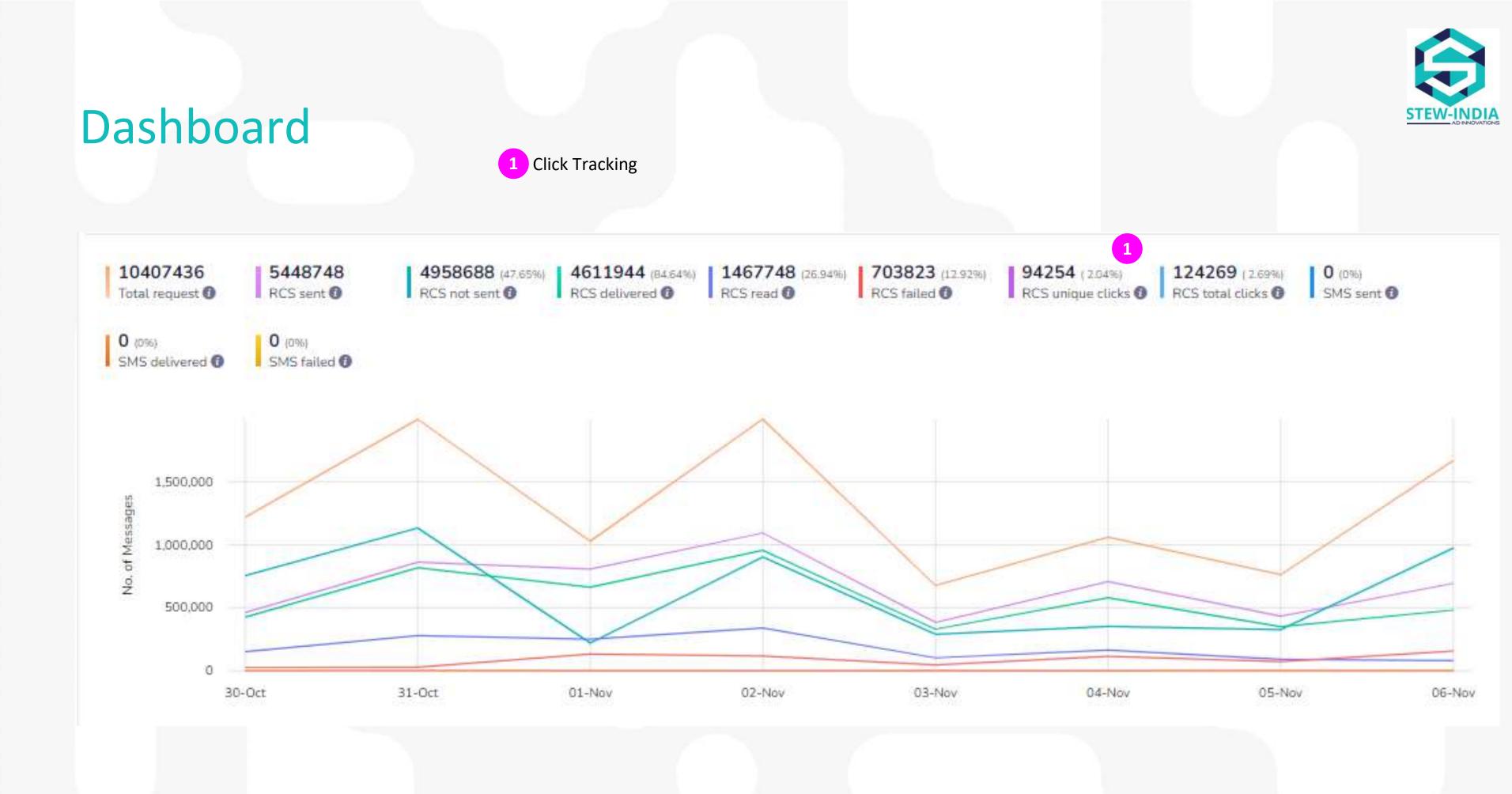
Status Tracking:

- Monitor the status of your templates, distinguishing between approved and rejected templates.
- Streamline the template approval process, ensuring compliance and consistency in your messaging.

#### Journey Orchestration: RCS, SMS & WhatsApp On Activity: "Lead Has done event: "User **P** Yes ~ Submitted" Opt In Tracking" True False $\boldsymbol{\heartsuit}$ Remove from journey Ŵ Has done event: "SMS SMS Sent 1×1 Click" True False $\boldsymbol{\Diamond}$ Remove from journey 0 RCS







## not Omnichannel & Amulti-channel

• Orchestrate your own journey depending on your needs

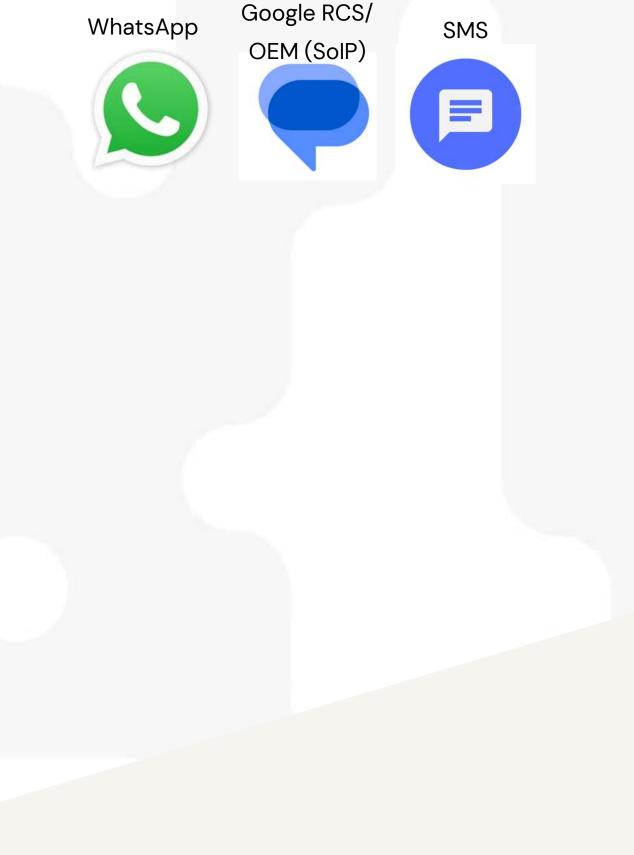
Experience | Delivery | Cost | Enhancement

Leave it on automation with our Smartech



- Get end to end solution with us- Channel + Bot
- Leverage our ready to use, vertical-wise use cases
- Integration friendly





## Next steps

### Build & Deploy

- Share the required details to create the bot
- Sit back for us to do the next steps

**Delight users!** 



## Thanks.